PT BISI International Tbk

COMPANY UPDATE

9 Months 2026 Results

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Sales Volume 9M 2026

Product	Quantity	Growth	Avg Sales Price
Corn Seed (kg)	5,785,286	41.47%	IDR66,206
Horticulture Seed (kg)	2,039,815	7.35%	IDR113,092
Rice Seed (kg)	262,352	1.41%	IDR13,752
Agrochemical (kg)	9,503,256	-12.35%	IDR60,407
Fertilizers (kg)	597,079	7.43%	IDR31,720

Sales and COGS Breakdown 9M 2026

(in million IDR)

Product	Sales	Growth	% Sales	COGS	GPM
Corn Seed	383,021	39.48%	30.21%	290,571	24.14%
Horticulture Seed	230,687	27.70%	18.20%	122,007	47.11%
Rice Seed	3,608	-27.75%	0.28%	3,050	15.47%
Agrochemicals	574,067	3.32%	45.29%	395,964	31.02%
Fertilizers	18,939	7.90%	1.49%	13,478	28.84%
Agri Equipment	35,998	33.03%	2.84%	28,017	22.17%
Others	21,348	46.99%	1.69%	16,233	23.96%
Total	**1,267,668**	**17.92%**	**100.00%**	**869,320**	**31.42%**

Other Numbers

	9M 2026	9M 2025
EBITDA (IDR million)	124,102	143,185
Earning Per Share (IDR	22	30
Gross Profit Margin	31.42%	41.54%
Operating Profit Margin	6.25%	9.26%
Net Profit Margin	5.19%	8.43%

Financial Highlights (in million IDR)

STATEMENTS OF FINANCIAL POSITION	30/09/2026	31/12/2025
Cash on hand and in banks	335,086	166,707
Trade receivables (Third parties)	328,624	455,771
Trade receivables (Related parties)	695	300
Inventories	1,969,404	1,986,435
Other component of current assets	136,047	31,149
Total Current Assets	***2,769,856***	***2,640,362***
Fixed assets	823,468	821,873
Other component of non-current assets	175,798	276,061
Total Non-current Assets	***999,266***	***1,097,934***
Total Assets	**3,769,122**	**3,738,296**
Short-term bank loans	-	16,806
Trade payable (Third parties)	77,229	22,112
Trade payable (Related parties)	-	-
Current portion of long-term debts	-	-
Other component of current liabilities	143,660	145,547
Total Current Liabilities	***220,889***	***184,465***
Long-term debts	-	-
Other component of non-current liabilities	57,943	59,261
Total Non-current Liabilities	***57,943***	***59,261***
Total Liabilities	**278,832**	**243,726**
Share capital	300,000	300,000
Other equity	104,194	104,194
Retained earnings	3,077,976	3,088,767
Noncontrolling interests	8,120	1,609
Total Equity	**3,490,290**	**3,494,570**

STATEMENTS OF COMPREHENSIVE INCOME	9M 2026	9M 2025
Net Sales	1,267,668	1,075,004
Cost of Goods Sold	(869,320)	(629,369)
Gross Profit	***398,348***	***445,635***
Operating Expenses	(319,174)	(346,040)
Operating Profit	***79,174***	***99,595***
Finance income	5,199	15,482
Finance costs	(29)	-
Profit Before Income Tax	**84,344**	**115,077**
Income Tax – Net	(18,520)	(24,424)
Others	-	-
Profit For The Period	**65,824**	**90,653**

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