



PT BISI International Tbk

COMPANY UPDATE

6 Months 2026 Results

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Financial Highlights (in million IDR)

STATEMENTS OF FINANCIAL POSITION	30/06/2026	31/12/2025
Cash on hand and in banks	341,461	166,707
Trade receivables (Third parties)	428,916	455,771
Trade receivables (Related parties)	703	300
Inventories	1,837,209	1,986,435
Other component of current assets	136,025	31,149
Total Current Assets	2,744,314	2,640,362
Fixed assets	827,942	821,873
Other component of non-current assets	239,156	276,061
Total Non-current Assets	1,067,098	1,097,934
Total Assets	3,811,412	3,738,296
Short-term bank loans	-	16,806
Trade payable (Third parties)	83,027	22,112
Trade payable (Related parties)	4,949	-
Current portion of long-term debts	-	-
Other component of current liabilities	158,123	145,547
Total Current Liabilities	246,099	184,465
Long-term debts	-	-
Other component of non-current liabilities	56,652	59,261
Total Non-current Liabilities	56,652	59,261
Total Liabilities	302,751	243,726
Share capital	300,000	300,000
Other equity	104,194	104,194
Retained earnings	3,096,332	3,088,767
Noncontrolling interests	8,135	1,609
Total Equity	3,508,661	3,494,570

Sales Volume 6M 2026

Product	Quantity	Growth	Avg Sales Price
Corn Seed (kg)	3,840,899	88.08%	IDR69,910
Horticulture Seed (kg)	1,442,196	32.57%	IDR109,816
Rice Seed (kg)	161,132	38.84%	IDR12,788
Agrochemical (kg)	8,237,486	28.54%	IDR57,612
Fertilizers (kg)	351,253	-5.76%	IDR31,989

Sales and COGS Breakdown 6M 2026

(in million IDR)					
Product	Sales	Growth	% Sales	COGS	GPM
Corn Seed	268,519	131.80%	28.33%	200,627	25.28%
Horticulture Seed	158,376	44.50%	16.71%	76,881	51.46%
Rice Seed	2,060	21.34%	0.22%	1,757	14.75%
Agrochemicals	474,579	32.13%	50.06%	328,229	30.84%
Fertilizers	11,236	-5.64%	1.19%	7,596	32.40%
Agri Equipment	23,210	-22.43%	2.45%	17,839	23.14%
Others	9,949	-907.23%	1.04%	7,075	28.90%
Total	947,929	51.20%	100.00%	640,004	32.48%

Other Numbers

	6M 2026	6M 2025
EBITDA (IDR million)	136,053	66,052
Earning Per Share (IDR)	28	10
Gross Profit Margin	32.48%	39.38%
Operating Profit Margin	11.17%	5.99%
Net Profit Margin	8.92%	4.87%

STATEMENTS OF COMPREHENSIVE INCOME	6M 2026	6M 2025
Net Sales	947,929	626,923
Cost of Goods Sold	(640,004)	(380,052)
Gross Profit	307,925	246,871
Operating Expenses	(202,007)	(209,291)
Operating Profit	105,918	37,580
Finance income	2,831	11,164
Finance costs	(29)	-
Profit Before Income Tax	108,720	48,744
Income Tax – Net	(24,176)	(18,192)
Others	-	-
Profit For The Period	84,544	30,552

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