



PT BISI International Tbk

COMPANY UPDATE

3 Months 2026 Results

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Financial Highlights (in million IDR)

| STATEMENTS OF FINANCIAL POSITION | 31/03/2026 | 31/12/2025 |
|--|------------------|------------------|
| Cash on hand and in banks | 224,180 | 166,707 |
| Trade receivables (Third parties) | 385,634 | 455,771 |
| Trade receivables (Related parties) | 1,066 | 300 |
| Inventories | 2,022,859 | 1,986,435 |
| Other component of current assets | 60,053 | 31,149 |
| Total Current Assets | 2,693,792 | 2,640,362 |
| Fixed assets | 827,019 | 821,873 |
| Other component of non-current assets | 244,310 | 276,061 |
| Total Non-current Assets | 1,071,329 | 1,097,934 |
| Total Assets | 3,765,121 | 3,738,296 |
| Short-term bank loans | - | 16,806 |
| Trade payable (Third parties) | 30,243 | 22,112 |
| Trade payable (Related parties) | - | - |
| Current portion of long-term debts | - | - |
| Other component of current liabilities | 135,554 | 145,547 |
| Total Current Liabilities | 165,797 | 184,465 |
| Long-term debts | - | - |
| Other component of non-current liabilities | 55,881 | 59,261 |
| Total Non-current Liabilities | 55,881 | 59,261 |
| Total Liabilities | 221,678 | 243,726 |
| Share capital | 300,000 | 300,000 |
| Other equity | 104,194 | 104,194 |
| Retained earnings | 3,135,774 | 3,088,767 |
| Noncontrolling interests | 3,475 | 1,609 |
| Total Equity | 3,543,443 | 3,494,570 |

Sales Volume 3M 2026

| Product | Quantity | Growth | Avg Sales Price |
|------------------------|-----------|---------|-----------------|
| Corn Seed (kg) | 1,222,414 | 39.57% | IDR80,514 |
| Horticulture Seed (kg) | 693,876 | 104.38% | IDR104,213 |
| Rice Seed (kg) | 103,138 | 34.35% | IDR14,730 |
| Agrochemical (kg) | 3,293,847 | 17.01% | IDR59,118 |
| Fertilizers (kg) | 143,952 | -11.15% | IDR32,179 |

Sales and COGS Breakdown 3M 2026

| Product | (in million IDR) | | | | |
|-------------------|------------------|---------------|----------------|----------------|---------------|
| | Sales | Growth | % Sales | COGS | GPM |
| Corn Seed | 98,421 | 46.62% | 25.43% | 50,821 | 48.36% |
| Horticulture Seed | 72,311 | 23.86% | 18.68% | 32,757 | 54.70% |
| Rice Seed | 1,519 | 33.34% | 0.39% | 1,342 | 11.64% |
| Agrochemicals | 194,727 | 17.30% | 50.31% | 136,552 | 29.87% |
| Fertilizers | 4,632 | -13.11% | 1.20% | 2,898 | 37.44% |
| Agri Equipment | 12,555 | -31.84% | 3.24% | 9,557 | 23.88% |
| Others | 2,918 | 193.92% | 0.75% | 2,042 | 30.04% |
| Total | 387,083 | 21.96% | 100.00% | 235,969 | 39.04% |

Other Numbers

| | 3M 2026 | 3M 2025 |
|-------------------------|---------|---------|
| EBITDA (IDR million) | 74,436 | 46,230 |
| Earning Per Share (IDR) | 16 | 10 |
| Gross Profit Margin | 39.04% | 44.88% |
| Operating Profit Margin | 15.36% | 10.04% |
| Net Profit Margin | 12.11% | 9.36% |

| STATEMENTS OF COMPREHENSIVE INCOME | 3M 2026 | 3M 2025 |
|------------------------------------|----------------|----------------|
| Net Sales | 387,083 | 317,393 |
| Cost of Goods Sold | (235,969) | (174,955) |
| Gross Profit | 151,114 | 142,438 |
| Operating Expenses | (91,673) | (110,584) |
| Operating Profit | 59,441 | 31,854 |
| Finance income | 1,129 | 5,469 |
| Finance costs | (29) | - |
| Profit Before Income Tax | 60,541 | 37,323 |
| Income Tax – Net | (13,668) | (7,623) |
| Others | - | - |
| Profit For The Year | 46,873 | 29,700 |

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