



PT BISI International Tbk

COMPANY UPDATE

FY 2025 Results

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Financial Highlights (in million IDR)

STATEMENTS OF FINANCIAL POSITION	31/12/2025	31/12/2024
Cash on hand and in banks	166,707	567,673
Trade receivables (Third parties)	455,771	488,553
Trade receivables (Related parties)	300	184
Inventories	1,986,435	1,473,796
Other component of current assets	31,149	42,427
Total Current Assets	2,640,362	2,572,633
Fixed assets	821,873	798,721
Other component of non-current assets	276,061	263,175
Total Non-current Assets	1,097,934	1,061,896
Total Assets	3,738,296	3,634,529
Short-term bank loans	16,806	-
Trade payable (Third parties)	22,112	60,746
Trade payable (Related parties)	-	-
Current portion of long-term debts	-	-
Other component of current liabilities	145,547	131,306
Total Current Liabilities	184,465	192,052
Long-term debts	-	-
Other component of non-current liabilities	59,261	52,022
Total Non-current Liabilities	59,261	52,022
Total Liabilities	243,726	244,074
Share capital	300,000	300,000
Other equity	104,194	104,582
Retained earnings	3,088,767	2,983,141
Noncontrolling interests	1,609	2,732
Total Equity	3,494,570	3,390,455

Sales Volume FY 2025

Product	Amount	Growth	Avg Sales Price
Corn Seed (kg)	6,954,762	45.18%	IDR71,792
Horticulture Seed (kg)	2,474,710	55.67%	IDR110,038
Rice Seed (kg)	433,435	-48.14%	IDR22,809
Agrochemical (kg)	15,214,737	40.95%	IDR54,919
Fertilizers (kg)	876,895	13.76%	IDR28,734

Sales and COGS Breakdown FY 2025

(in million IDR)

Product	Sales	Growth	% Sales	COGS	GPM
Corn Seed	499,297	56.07%	29.43%	287,390	42.44%
Horticulture Seed	272,311	-9.46%	16.05%	119,187	56.23%
Rice Seed	9,886	-32.55%	0.58%	10,086	-2.02%
Agrochemicals	835,577	23.51%	49.25%	541,631	35.18%
Fertilizers	25,197	0.34%	1.49%	15,816	37.23%
Agri Equipment	35,239	153.96%	2.08%	26,997	23.39%
Others	18,931	10.82%	1.12%	14,355	24.18%
Total	1,696,438	24.02%	100.00%	1,015,462	40.14%

Other Numbers

	FY 2025	FY 2024
EBITDA (IDR million)	286,846	263,322
Earning Per Share (IDR)	63	60
Gross Profit Margin	40.14%	47.34%
Operating Profit Margin	13.38%	15.08%
Net Profit Margin	11.20%	13.06%

STATEMENTS OF COMPREHENSIVE INCOME	FY 2025	FY 2024
Net Sales	1,696,438	1,367,926
Cost of Goods Sold	(1,015,462)	(720,394)
Gross Profit	680,976	647,532
Operating Expenses	(454,046)	(441,231)
Operating Profit	226,930	206,301
Finance income	16,841	28,914
Finance costs	(66)	(235)
Profit Before Income Tax	243,705	234,980
Income Tax – Net	(53,728)	(56,340)
Others	-	-
Profit For The Year	189,977	178,640

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